



For Immediate Release

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Avnet Partner Solutions and DataCom Team to Deliver Exclusive
IBM Network Video Security Solution
*Complete video surveillance system ideal for networking, storage and vertical
market partners*

Las Vegas, NV – IBM PartnerWorld – March 13, 2006 – Avnet Partner Solutions, Americas, a value-added distributor of enterprise servers, storage, software and services, today announced a new relationship with DataCom Systems Inc., a leader in surveillance and monitoring solutions. Avnet Partner Solutions will be the exclusive distributor of DataCom Systems' Network Video Servers, which are integrated directly into IBM's xSeries and BladeCenter servers to leverage the superior performance and stability of 64-bit server technology. The digital video surveillance system is ideal for partners that specialize in networking, storage and industry verticals such as retail, banking and finance, gaming, hospitality, public transportation, and the public sector. The security solution will enable partners to build on their infrastructure expertise and rapidly expand into the security and surveillance market.

"Digital video surveillance is a fast-growth market that directly aligns with our partners' strengths in high-performance enterprise technologies," said Denny O'Connell, vice president and general manager, Avnet Partner Solutions, IBM Business Unit. "Avnet Partner Solutions will provide our partners with training and marketing support for the DataCom solution to help them take advantage of higher margin sales opportunities."

DataCom Systems' Network Video Servers provide a complete solution, including cameras, plasma screens, monitors, racks, storage and network devices. It enables end-users to monitor and record surveillance video from any point on a network or from a remote location. The system is based on high performance technologies, such as IBM BladeCenter server hardware, to provide

fast retrieval times for stored video, superior picture quality and enterprise-level digital storage that creates an increased level of redundancy and system stability. DataCom Systems' video surveillance solution is scalable and can be integrated with any analog or IP-based infrastructure to maximize previous investments in storage and network infrastructure.

“Avnet Partner Solutions is the ideal distributor for DataCom Systems' Network Video Servers,” said Jack Bailey, CEO, DataCom Systems. “Avnet's extensive relationship with the IBM channel will help us reach a wider market, as well as provide the technical, marketing and sales support we need to ensure our products are professionally supported.”

The exclusive Avnet Partner Solutions program for DataCom Systems creates a turn-key solution for partners, including training, education and marketing tools. These resources will accelerate participating partners' ability to effectively design, sell and support DataCom's digital video surveillance solution.

“At APEX, we are always looking to incorporate emerging technologies into our business offerings,” said Kevin Dailey, vice president of Sales and Operations, APEX Computer Solutions. “The DataCom Systems solution is based on trusted IBM server technology and addresses a growing need in the business and public sector communities. Avnet's partner program for DataCom's solution will help us profitably grow our business in the security market.”

About DataCom Systems

DataCom Systems, together with strategic technology partners, provides the highest quality security and surveillance systems available. DataCom's cutting edge technology outperforms the competition enabling proactive physical security architecture within an IP-based network. DataCom's undisputed resolution, CPU performance, and flexibility within a highly reliable and advanced server based platform will allow maximum return on investment for any customer.

About Avnet Partner Solutions, Americas

Avnet Partner Solutions, Americas is part of the Avnet Technology Solutions operating group of Avnet, Inc. An industry-leading, value-added distributor and provider of enterprise servers, storage, software and services, Avnet Partner Solutions serves value-added resellers, independent software vendors (ISVs) and systems integrators in the United States, Canada and Mexico. Avnet Partner Solutions provides enterprise solutions from industry-leading manufacturers, focusing on

driving growth for partners and manufacturers. For more information, please visit www.aps.avnet.com.

Avnet (NYSE:AVT) enables success from the center of the technology industry, providing cost-effective services and solutions vital to a broad base of more than 100,000 customers and 300 suppliers. The company markets, distributes and adds value to a wide partnership of electronic components, enterprise computer products and embedded subsystems. Through its premier market position, Avnet brings a breadth and depth of capabilities that help its trading partners accelerate growth and realize cost efficiencies. For fiscal year ended, July 2, 2005, Avnet and the recently acquired Memec (closed July 5, 2005) generated combined revenue in excess of \$13 billion in the past year through sales in approximately 70 countries. Please visit www.avnet.com for more information.

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